

The First Two Weeks of Class

Textbooks: The syllabus explains them. You'll need the photocopy supplement to prepare for the first class (Wednesday, Jan. 9). Pick it up in the basement photocopy room. It'll be available beginning Friday, Jan. 4.

Class assignments: *Do the readings in the exact sequence listed below.* **CB** below means the casebook and **PS** means the photocopy supplement. Problems in the casebook are abbreviated **P-**. For example, P-2 means Problem 2, and P-19 means Problem 19. If a Problem is assigned, we'll discuss it in class, and you should be prepared to discuss your analysis.

First week of class (Jan. 9 & 11) —

Read the syllabus (distributed by email and on the school's assignments webpage).

PS —

pp. 1–19. Analyze the contracts on pp. 12–13, which we'll discuss in class.

CB —

pp. 1–6 and the first paragraph on p. 7.

PS —

pp. 21–42, including *Pass* and *Nguyen*.

CB —

p. 22. Do P-2.

pp. 52–53(middle). Do P-9.

pp. 77–81, including *Norcia*. (Don't do P-16.)

pp. 90(middle)–100(middle), including *Dickinson* and *2949 Inc*. Do P-17, P-18, P-19.

Second week of class (Jan. 14, 16, and 18) —

CB —

pp. 117(middle)–144, including *Morrison*, *Princess Cruise Lines*, *Commerce & Industry*, and *Northrup*. Do P-25, P-26, and P-28. (Don't do P-27.)

PS —

pp. 43–46, including *i.Lan Systems* with the CLOUT case on p. 44.

CB —

pp. 145–151(middle), including *Klocek*. Do P-29 and P-30.

(Do the Assessment on pp. 163–168, but we won't cover it in class.)

pp. 169–171(top). Do P-33.
